

Vignette 1

ROLE	
MALE PARTNER 1	
MALE PARTNER 2	
SENIOR MALE ASSOCIATE	
JUNIOR FEMALE ASSOCIATE	

MALE PARTNER 1: Is the presentation for Big Box ready to go?

SENIOR MALE ASSOCIATE: Yes, I've just incorporated those last changes you wanted. What are the plans for the pitch tomorrow?

MALE PARTNER 2: We are meeting with Angel Martin, the General Counsel of Big Box. As of now, I think it will just be Angel from Big Box at the pitch. On that note, do you know whether Kim is available to attend? We need to make sure that we have a female on our pitch team so that Angel will see that we are diverse.

SENIOR MALE ASSOCIATE: Sure, let me check. Hey, Kim? [calls out]

JUNIOR FEMALE ASSOCIATE: [walks over] Hey. What's up?

SENIOR MALE ASSOCIATE: Are you available tomorrow afternoon to attend a pitch we are giving to Big Box?

JUNIOR FEMALE ASSOCIATE: Ummm, well I have a summary judgment brief that has to go out to the client by close of business tomorrow, but I can check with the partner to see if I can move some things around. What do you need me to prepare?

SENIOR MALE ASSOCIATE: Oh, we have everything prepared, so there is really not much for you to do at all. We just want to make sure Angel sees that we have a diverse team.

JUNIOR FEMALE ASSOCIATE: So, she won't expect me to say anything? Not sure how that will really show her we are a diverse team.

SENIOR MALE ASSOCIATE: Don't worry about it. I'm sure Mike has that under control. We'll get back to you with the details about the meeting tomorrow.

MALE PARTNER 2: [Speaking to Kim] Great, I think Angel will like you. [Speaking to group in general] You know, Angel is always so put together. She looks like a supermodel. Their entire in-house team looks like supermodels.

SENIOR MALE ASSOCIATE: I know, that's why we all want to go on this pitch. [laughter/banter, etc.]. And have you seen Angel's new LinkedIn photo? *Smokin'*.

MALE PARTNER 1: Yes, I saw it. [looking critically at Kim] Kim, perhaps you should step your dress code up a notch. Something really fashionable and attractive. Seriously, it's like an episode of "Sex and the City" there. I want them to see you as one of them. Try to match their style. Can you do that?

JUNIOR FEMALE ASSOCIATE: What are you guys wearing?

MALE PARTNER 2: We're wearing suits, of course. [respond like it's a stupid question, high five each other]

Vignette 2

Roles:

Manager

Current Employee

New Hire John

New Hire Sam

Vignette II Group:

Scene I (say Scene I into the microphone):

Manager: [to current employee] Okay, so we've got a new guy, John Lopez, coming today. Let's take him to lunch. Where do you want to go?

Current Employee: Well, we always go to that burger place with our new hires.

Manager: True. But I want him to feel comfortable. Let's take him to a place that serves the food of his people.

[[New Hire John approaches]]

Manager: Welcome to the company, John!! We take out all of our new hires out to lunch and thought that we would take you out to Los Mexica!! They have the best Mexican food there, so we thought you'd feel right at home!

New Hire I: Umm, okay. Thanks! My family is from Peru, though, and I never have really liked Mexican food. I actually prefer American.

Scene II (say Scene II into the microphone):

Manager: [to current employee] Okay, so we've got another new guy, Sam Chen, coming today. We've got to take him to lunch, and we can't get it wrong like we did with John.

Current Employee: Don't worry. I've done my research. This guy is from China—I am 100% sure. I checked his Facebook profile. I'm sure that he loves Chinese food.

Manager: Good. We can't afford to make any stupid assumptions this time.

[[New Hire Sam Approaches]]

Manager: Welcome to the company, Sam!! We take out all of our new hires out to lunch and thought that we would take you out to the Chinese Mandarin Express!! They have the best Chinese food there!

New Hire II: (Awkward Silence) I really appreciate the gesture. I ate so much Chinese food growing up that, as an adult, I prefer to try other types of food. Would you mind if we went to that Mexican place on the corner instead?

Vignette 3

Roles:

MALE LAWYER 1--Tim

FEMALE LAWYER 1--Sally

MALE LAWYER 2--Corey

MALE FRIEND OF LAWYER 2--Roger

Scene:

[[Tim and Sally standing at a holiday party chatting—drink cups in hand.]]

Tim: I love the firm's holiday parties! Merry Christmas, Sally!

Sally: Thanks, Tim! Merry Christmas and Happy Hanukah to you! You're right. These parties are the best. Black tie, fancy food, cool venue. And we can finally have a mixer where we can bring our spouses. So fun!

[[Corey and Roger walk in—but don't walk right up to Tim and Sally]]

Sally: Look, Tim. Corey just arrived, and he brought someone with him.

Tim: Do you think it's his date?

Sally: I don't know. It is kind of a "significant other" event, so I guess so. That's great! I've always wanted to meet Corey's significant other! Let's go make them feel welcome.

[[Tim and Sally approach Corey and Roger]]

Tim: Hi Corey! So great to see you! Happy Holidays!

Corey: Thanks. You, too. Tim, Sally, this is Roger, my ---

Sally: This must be your date! I am so happy to meet you, Roger! Welcome. I've been wanting to meet Corey's significant other for a long time. I am so happy you made it to this party.

Roger: [[puzzled look]] umm

Corey: There must be a misunderstanding. Roger is my fraternity brother from college. He's in town this week for the holidays, and I thought I'd invite him to this party, since he's in town. We are not dating.

Sally: [[embarrassed, fumbling]] Oh, I see. I apologize. I, ummm, oh look! More punch. Talk to you later! [[wanders away]]

Vignette 4

Roles

In-house Counsel
Senior Attorney
Junior Attorney
Secretary #1
Secretary #2
Secretary #3

Setup

Four chairs evenly spaced in a row. In the chairs are (in order): Junior Associate-Secretary #1-Secretary #2-Secretary #3. Senior Attorney stands off to the side. Begin with In-house Counsel walking up and talking to Senior Attorney.

Dialogue

In-house Counsel: Hey, thanks for meeting on such short notice at 5 PM on a Friday.

Senior Attorney: Anything for our best client.

In-house Counsel: How is the application coming on our improved gravy boat?

Senior Attorney: We are on track to get it filed on-time.

In-house Counsel: About that. I spoke with the inventor this morning and he told me how excited he was to be getting his first patent application filed. Apparently the trade show he presented it at last year generated a lot of buzz.

Senior Attorney: That's fantastic—wait, last year?

In-house Counsel: That's right.

Senior Attorney: Oh.

In-house Counsel: So, you better get that nonprovisional on file today.

Senior Attorney: Of course. Right. Sure thing.

(Senior Attorney walks to Junior Attorney.)

Senior Attorney: Get that gravy boat application filed tonight.

Junior Attorney: Tonight?

Senior Attorney: Send me the filing receipt later to confirm.

(Senior Attorney walks off. Junior Attorney gets up and goes to Secretary #1.)

(Secretary #1 stands up and picks up his or her briefcase/purse/bag/etc. as if about to leave.)

Junior Attorney: We need to get the gravy boat application filed tonight.

Secretary #1: Well, it's 5 and I'm about to leave to go to a board meeting for a non-profit I work with.

Junior Attorney: What? We'll see about that. Wait right there.

(Junior Attorney goes to Secretary #2)

Junior Attorney: Hey, uh, Jamie?

Secretary #2: It's Taylor.

Junior Attorney: Yeah, Taylor, Jamie, whatever. Drop what you're doing; I need a patent application filed tonight.

Secretary #2: Oh, I don't do prosecution work.

Junior Attorney: But this is a prosecution boutique! That's ridiculous!

(Junior Attorney goes to Secretary #3.)

Junior Attorney: Okay. I need you to help me get a patent application filed today.

Secretary #3: What's a patent application?

Junior Attorney: Wait, do you even work here?

Secretary #3: Nope! I'm just doing it for me.

(Junior Attorney goes back to Secretary #1.)

Junior Attorney: You'll have to stay to help me get it filed.

Secretary #1: But my class-

Junior Attorney: Cancel it.